

## **Mark Close is voted Bartlesville's Best Roofing Company**

### **Mark Close Roofing Company was recently honored with the Best of Bartlesville award for best roofing company.**

Being the best has not been an easy road, but with hard work and dedication, this Bartlesville based business has earned their way to the top of the field.

In 1988, at the age of 21, Mark Close decided what he wanted to do with his life, and he soon began his own roofing company. Today, Mark Close Roofing & Construction Inc. is a thriving enterprise in Green Country. The business, which handles both commercial and residential projects, typically generates between \$1 million and \$1.5 million in sales on an annual basis. The company is based in Bartlesville, but also does a lot of business in Tulsa and well into Kansas.

"I learned everything the hard way," says Close, who is now 39. "There's so much to it."

There were certainly growing pains for the young businessman along the way. But he stayed focused on his goals, stuck to his principals and now has plenty to be proud of. The business operates with two main crews, a full-time service man and a secretary. The company usually handles three to four projects a week.

“What we’re all about is doing things honorably and the right way,” says Close. “I don’t concentrate on money. I figure it will come if we do the job right.”

Mark Close Roofing and Construction is a member of the Better Business Bureau, Bartlesville Chamber of Commerce and the National Roofing Contractors Association. Mark Close is fully insured, including workers' compensation. This is to protect the homeowners, just in case one an employee is injured while working on your home. Some roofers will show a homeowner a state-issued certificate of non-coverage, but what most homeowners don't know is that this is only good for the people listed on the card. With Oklahoma's strict workers' compensations laws, an injury could come back on the homeowner.

Mark Close Roofing and Construction also carries a \$1,000,000,000 in liability insurance. This is to protect the homeowner in case of an unforeseen rainstorm, etc.

Mark Close Roofing and Construction helps the community in many different ways. They offer church and senior citizen discounts, and also buy wholesale to give customers the best price. Another plus is that the professional sales staff is trained in storm damage assessment.

Service, service, service. The business offers a wide variety of roofing styles, from shingles to metal. It features Conklin roofing technology as well, a foam layering system that can work wonders on flat roofs.

At the end of 2003, Mark Close Roofing and Construction was accepted by GAF, the largest shingle manufacturer in the world, to be a certified residential installer. This special honor should definitely give more peace of mind to their customers.

To become a certified residential installer is not an easy task. The company had to be thoroughly checked out including insurance and workers' compensation policies and company and financial

records. Talk about tough standards! Only six percent of roofing contractors get accepted to be a certified residential installer. This assures the customer that they are dealing with a quality reputable, dependable and professional roofing contractor. Now that they have been certified, Mark Close can offer manufacturer warranties on their shingles, from a 12-year non-prorated warranty on Timberline shingles to a 50-year non-prorated warranty on the high-end shingles.

Mark Close offers a full 5-year warranty on their shingles and GAF stands behind them all of the way. “Our warranty is unsurpassed by anyone in the roofing industry,” explains Mark. We just want our customers to have peace of mind when having their project done.”

The most recent addition to our company is the Conklin Foam Roof system. The technology allows for seamless work, and the white Conklin roofs reflect up to 85 percent of the heat that is thrust upon them by the sun. That ups their insulation value and has led them to get the Energy Star seal of approval.

The Energy Star program is an initiative of the Environmental Protection Agency and the U.S. Department of Energy that promotes energy conservation in homes nationwide. Close has worked on many memorable roofing projects over the years. One that stands out is the historic Dewey Hotel, a three-story Victorian building which was completed in 1900. Now a museum, it has been restored and furnished with 20th Century antiques.

“The roof that we put on the Dewey Hotel,” notes Close, “came with a 50-year warranty.”

Close initially began working on roofs around the age of 16. While still a teen, he traveled to California as he continued to learn his trade. Close will turn 40 this year, but is still perfecting his craft.

His values, however, have remained constant over the years. And they continue to serve him well.

“I had heard horror stories of flyby-night roofers and many bad rumors about roofing companies, so I wanted to build a roofing company that people could call on and have peace of mind. Even though I believe that we have accomplished this, every year our system of doing things gets better and better.” says Close. “But they got run out of town.

“I decided early on that I would be 100 percent honest. I’m a Christian and I don’t believe in lying.”

Mark Close Roofing and Constuction emphasizes customer service and satisfaction coupled with quality work. They always strive to give customers the best roof for the money.

For more informaiton, you can contact Mark Close Roofing and Construction by calling the Bartlesville office at (918) 331-9849, the Tulsa office at (918) 371-9677 or toll-free at 1-866-533-ROOF.

